

Jean-François Bonnefon

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31015 Toulouse Cedex 6 France

Career History

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| 2015— | Senior CNRS Research Scientist (Toulouse, France)
Toulouse School of Management Research
Toulouse School of Economics
Institute for Advanced Study in Toulouse |
| 2013—2015 | Senior CNRS Research Scientist (Toulouse, France)
Research Unit 5263, Cognition, Language & Human Factors |
| 2004—2012 | Junior CNRS Research Scientist (Toulouse, France)
Research Unit 5263, Cognition, Language & Human Factors
Research Unit 5505, Institute for Research in Computer Science |
| 2000—2004 | Part-time Lecturer (during PhD years)
Psychology department, University of Toulouse |

Education

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| 2016 | Ethics certification: Human Subject Research CITI program, University of Miami |
| 2008 | Habilitation French post-doctoral degree required for senior scientific positions |
| 2003 | Ph.D., cognitive psychology University of Toulouse |

Distinctions

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| 2017 | Scientific Excellence Award CNRS |
| 2016 | Outstanding Vitae Award TSE |
| 2013 | Scientific Excellence Award CNRS |
| 2009 | Scientific Excellence Award CNRS |
| 2009 | Laurels of Research City of Toulouse |
| 2008 | CNRS Bronze Medal for outstanding research in cognitive science |

Editorial Experience

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| 2016–2017 | Senior Associate Editor <i>Cognition</i> |
| 2015– | Editorial Board <i>Cognitive Science</i> |
| 2011–2015 | Associate Editor <i>Cognition</i> |
| 2011– | Editorial Board <i>Thinking & Reasoning</i> |
| 2010–2017 | Program Committee <i>Conference of the Cognitive Science Society</i> |
| 2008– | Editorial Board <i>Psychologie Française</i> |

Scientific Management and Special Committees

2017–	ANR panel for ERC ‘springboard’ grants
2016–	National Committee for Scientific Research (section 26)
2016–	TSE-IAST review board for ethical standards in research (chair)
2016–	Steering committee, Toulouse Institute for Complex Systems Studies
2016	Senior application panel, Institut Universitaire de France
2015–	Scientific board, Faculty of Sports, Toulouse
2013–	French National Committee for Scientific Psychology (CNFPS)
2011–	Scientific board, TULIP Excellence Center, Toulouse
2011–	Steering committee, Institute for Advanced Study in Toulouse
2011–	AERES/HCERES external review committees (chaired 2/4)
2014	ANR grant panel on learning, education, health and work
2011–2013	ANR grant panel on human development, cognition, language and communication
2010–2014	CNRS committee for social action, Toulouse
2009–2014	Director of the CLLE research institute in Toulouse (staff of 150–200)
2009–2014	Board of post-graduate cognitive studies, University of Toulouse
2007–2015	Board of the MSHS-T federative research institute, Toulouse

Reviewing

Grant Proposals European Research Council · Agence Nationale de la Recherche (France) · Biotechnologies and Biological Sciences Research Council (UK) · Canada Council for the Arts (Canada) · Leverhulme Trust (UK) · Swiss National Science Fund (Switzerland) · Villa Vigoni (France, Germany, Italy) · Institut des Sciences de la Communication (France) · PSL* (France) · Region Aquitaine (France) · Fernand Braudel Grants (France) · Netherlands Organisation for Scientific Research (Netherlands) · Canadian Institute for Advanced Research (Canada) **Book Manuscripts** Psychology Press · College Publications · Springer · Palgrave Macmillan **Journal Submissions** *Acta Psychologica* · *Argument & Computation* · *Artificial Intelligence & Society* · *Canadian Journal of Experimental Psychology* · *Cognition* · *Cognitive Psychology* · *Cognitive Science* · *Current Directions in Psychological Science* · *Current Psychology Letters* · *Economics & Philosophy* · *European Journal of Cognitive Psychology* · *European Journal of Research Methods in the Behavioral and Social Sciences* · *European Journal of Social Psychology* · *Evolution and Human Behavior* · *Experimental Psychology* · *International Journal of Intelligent Systems* · *International Review of Social Psychology* · *Journal of Applied Non Classical Logics* · *Journal of Autonomous Agents and Multiagent Systems* · *Journal of Experimental Psychology: General* · *Journal of Experimental Psychology: Learning, Memory, & Cognition* · *Journal of Experimental Social Psychology* · *Journal of Behavioral Decision Making* · *Journal of Memory and Language* · *Judgment and Decision Making* · *Learning and Individual Differences* · *Memory & Cognition* · *Mind and Society* · *Motivation & Emotion* · *Nature Human Behaviour* · *Personality and Individual Differences* · *Philosophical Psychology* · *PLoS One* · *PNAS* · *Pragmatics & Cognition* · *Proceedings of the IEEE* · *Psychological Research* · *Psychological Science* · *Psychologie Française* · *Psychonomic Bulletin and Review* · *Public Opinion Quarterly* · *Quarterly Journal of Experimental Psychology* · *Review of Economic Studies* · *Review of Philosophy and Psychology* · *Risk Analysis* · *Sex Roles* · *Social Psychological and Personality Science* · *Spanish Journal of Psychology* · *Synthese* · *Thinking & Reasoning* · *Trends in Cognitive Sciences* **Conference Submissions** Annual Conference of the Cognitive Science Society (PC member 2010–2017) · Annual Congress of the French Psychological Society (PC member 2009) · EuroAsianPacific

Joint Conference on Cognitive Science · European Conference on Artificial Intelligence (PC member 2008)
· Information Processing and Management of Uncertainty · Formal Models of Interaction (PC member
2007–2013) · Theoretical Aspects of Rationality and Knowledge.

Research Grants

Continuous funding (18 grants) as PI or co-investigator since year 2000. Funding institutions include the European Union, the French Ministère de la Recherche, the French Ministère des Affaires Étrangères, the Agence Nationale de la Recherche, the Région Midi-Pyrénées, the Federal University of Toulouse, and the Centre National de la Recherche Scientifique.

Teaching

ISAE	Master Program in Aerospace Engineering Rational decisions (2010–2014) 45h
TBS	Master Program in Business Administration Dual-process rationality (2013–2016) 36h
ENS	Master Program in Cognitive Science Reasoning (2010–2016) 18h
Toulouse-1	Master Program in Management Behavioral game theory (2005–2012) 42h Dual-process methods for management scientists (2017–) 12h Undergraduate Program in Economics Nudges and the psychology of decisions (2017–) 10h
Toulouse-2	Post-Graduate Program in Cognitive Studies Introduction to $\text{\LaTeX} 2_{\epsilon}$ (2006–2017) 138h Introduction to French research agencies (2014–2016) 6h Scientific writing (2015–2018) 12h Master Program in Psychology Dual-process theories of cognition (2007–2015) 63h Writing and publishing an experimental article (2012–2016) 27h Running a survey in social psychology (2002–2003) 36h Undergraduate Program in Psychology Psychometrics (2004–2010) 248h Experimental Social Psychology (2000–2003) 132h Communication and Persuasion (2001) 56h

Invited Seminars (37)

European Political Strategy Centre, European Commission, Brussels *Belgium* · Princeton University *USA* · Berkeley University *USA* · Brown University *USA* · Stanford University *USA* · University of Oregon *USA* · Université du Québec à Montréal *Canada* · Future of Humanity Institute, Oxford University *England* · University of Göttingen *Germany* · Advanced Computation Laboratory, Cancer Research UK London *England* · Université Blaise Pascal, Clermont-Ferrand *France* · Trinity College, Dublin *Ireland* · University of Durham *England* · Université de Poitiers *France* · Université de Provence

France · Queen's University Belfast Northern Ireland · University of Oslo Norway · Université Paris-8 France · University of Leuven Belgium · Université de Grenoble France · Kingston Business School England · École Normale Supérieure France · University of Essex England · Beida University China · Chinese Academy of Science China · East China Normal University China · Fudan University China · Shanghai Academy of Social Sciences China · Shanghai Normal University China · Shanghai University of Science and Technology China · University of Zhejiang China · Masdar Institute of Science and Technology United Arab Emirates

Doctoral and Post-Doctoral Supervision (10)

Maxime Derex, 2017–2019 [post-doc] Experimental programme investigating cumulative culture **Andrei Ivănescu, 2014–2017** Third-party expectations of nepotism and mating preferences from facial similarity **Marina Miranda Lery Santos, 2014–2017** Help seeking in a digital learning environment for traffic control **Stefania De Vito, 2012–2013** [post-doc] Strategic emotions in social interactions **Marco Heimann, 2009–2013** *Research Award of the Responsible Investment Forum 2011, Garrigou Prize of the Academy of Legislation 2014, Best Thesis Award of the Maison des Sciences de l'Homme et de la Société de Toulouse 2014, Thesis Award of the Responsible Investment Forum 2014* Morals and finance: Windfall gains, socially responsible investment, and compensation plans **Bastien Trémolière, 2009–2013** *Thesis Award of the Post-Graduate Program 2011, Dissertation Award of the Toulouse Academy of Sciences and Humanities 2014* The rationality of mortals: Thoughts of death impair analytic processing **Stefania Pighin, 2009–2010** [post-doc] Contextual influences in rational activities **Sylvie Leblois, 2008–2012** Giving and using advice when interests are in conflict **Manh-Hung Nguyen, 2007–2010** A logical framework for trust-related emotions: Formal and behavioral results **Virginie Demeure, 2005–2008** Utility and facework in the interpretation of ambiguous statements.

Books

4. Bonnefon, J. F. (2017). *Reasoning unbound: Thinking about morality, delusion, and democracy*. Palgrave Macmillan.
3. Bonnefon, J. F., & Trémolière, B. (Eds). (2017). *Moral Inferences*. Hove: Psychology Press.
2. Elqayam, S., Bonnefon, J. F., & Over, D. E. (Eds). (2016). *New paradigm psychology of reasoning: Basic and Applied perspectives*. London: Routledge.
1. Bonnefon, J. F. (2011). *Le raisonneur et ses modèles*. Grenoble, France : Presses Universitaires de Grenoble.

Journal Articles

86. Crandall, J. W., Oudah, M., Tennom, Ishowo-Oloko, F., Abdallah, S., Bonnefon, J. F., Cebrian, M., Shariff, A., Goodrich, M. A., & Rahwan, I. (in press). Cooperating with machines. *Nature Communications*.

85. Borau, S., & Bonnefon, J. F. (in press). The imaginary intrasexual competition: Advertisements featuring provocative female models trigger women to engage in indirect aggression. *Journal of Business Ethics*.
84. Bonnefon, J. F. (in press). The pros and cons of identifying critical thinking with System 2 processing. *Topoi*.
83. Shariff, A., Bonnefon, J. F., & Rahwan, I. (2017). Psychological roadblocks to the adoption of self-driving vehicles. *Nature Human Behaviour*, *1*, 694–696.
82. De Neys, W., Hopfensitz, A., & Bonnefon, J. F. (2017). Split-second trustworthiness detection from faces in an economic game. *Experimental Psychology*, *64*, 231–239.
81. Bonnefon, J. F., Hopfensitz, A., & De Neys, W. (2017). Can we detect cooperators by looking at their face? *Current Directions in Psychological Science*, *26*, 276–281.
80. Awad, E., Bonnefon, J. F., Caminada, M., Malone, T., & Rahwan, I. (2017). Experimental assessment of aggregation principles in argumentation-enabled collective intelligence. *ACM Transactions on Internet Technology*, *17*, #29.
79. Bonnefon, J. F., Hopfensitz, A., & De Neys, W. (2017). Trustworthiness perception at zero acquaintance: consensus, accuracy, and prejudice. *Behavioral and Brain Sciences*, *40*, 24–25 [Commentary on Jussim].
78. Bonnefon, J. F., Heimann, M., & Lobre-Lebraty, K. (2017). Value similarity and overall performance: Trust in responsible investment. *Society and Business Review*, *12*, 200–215.
77. Borau, S., & Bonnefon, J. F. (2017). The advertising performance of non-ideal female models as a function of viewers' body mass index: a moderated mediation analysis of two competing affective pathways. *International Journal of Advertising*, *36*, 457–476.
76. Bonnefon, J. F., Shariff, A., & Rahwan, I. (2016). The social dilemma of autonomous vehicles. *Science*, *352*, 1573–1576.
75. Sloman, S. A., Kim, A., Bonnefon, J. F., Wagemans, J., Frank, M. C., Arnold, J. E., Murphy, G., Tsakiris, M., Feldman, J., Lourenco, S. F., & Wynn, K. (2016). Introducing a fund for open-access fees. *Cognition*, *154*, iii-iv. [Editorial]
74. Bonnefon, J. F., Dahl, E., & Holtgraves, T. M. (2015). Some but not all dispreferred turn markers help to interpret scalar terms in polite contexts. *Thinking and Reasoning*, *21*, 230–249.
73. Bonnefon, J. F., Hopfensitz, A. & De Neys, W. (2015). Face-ism and kernels of truth in facial inferences. *Trends in Cognitive Sciences*, *19*, 421–422.
72. Bouvet, R., & Bonnefon, J.F. (2015). Non-reflective thinkers are predisposed to attribute supernatural causation to uncanny experiences. *Personality and Social Psychology Bulletin*, *41*, 955–961.
71. De Neys, W., Hopfensitz, A., & Bonnefon, J. F. (2015). Adolescents gradually improve at detecting trustworthiness from the facial features of unknown adults. *Journal of Economic Psychology*, *47*, 17–22.

70. De Vito, S., Buonocore, A., Bonnefon, J. F., & Della Sala, S. (2015). Eye movements disrupt episodic future thinking. *Memory*, *23*, 796–805.
69. Haigh, M., & Bonnefon, J.F. (2015a). Conditional sentences create a blind spot in theory of mind during narrative comprehension. *Acta Psychologica*, *160*, 194–201.
68. Haigh, M., & Bonnefon, J.F. (2015b). Eye movements reveal how readers infer intentions from the beliefs and desires of others. *Experimental Psychology*, *62*, 206–213.
67. Heimann, M., Bonnefon, J. F., & Mullet, E. (2015). People’s views about the acceptability of remuneration policies and executive bonuses. *Journal of Business Ethics*, *127*, 661–671.
66. Trémolière, B., Kaminski, G., & Bonnefon, J. F. (2015). Intrasexual competition shapes men’s anti-utilitarian moral decisions. *Evolutionary Psychological Science*, *1*, 18–22.
65. De Vito, S., & Bonnefon, J. F. (2014). People believe each other to be selfish hedonic maximizers. *Psychonomic Bulletin & Review*, *21*, 1331–1338.
64. De Vito, S., Buonocore, A., Bonnefon, J. F., & Della Sala, S. (2014). Eye movements disrupt spatial but not visual mental imagery. *Cognitive Processing*, *15*, 543–549.
63. Heimann, M., Mullet, E., & Bonnefon, J. F. (2014). Legitimacy of executive compensation plans: A preliminary study of French laypersons’ acceptability. *Psicologica*, *35*, 543–558.
62. Rahwan, I., Krasnoshtan, D., Shariff, A., & Bonnefon, J. F. (2014). Analytical reasoning task reveals limits of social learning in networks. *Journal of the Royal Society Interface*, 20121211.
61. Trémolière, B., & Bonnefon, J. F. (2014). Efficient kill-save ratios ease up the cognitive demands on counterintuitive moral utilitarianism. *Personality and Social Psychology Bulletin*, *40*, 923–930.
60. Trémolière, B., De Neys, W., & Bonnefon, J. F. (2014). The grim reasoner: Analytic reasoning under mortality salience. *Thinking and Reasoning*, *20*, 333–351.
59. Bonnefon, J. F. (2013). Formal models of reasoning in cognitive psychology. *Argument and Computation*, *4*, 1–3.
58. Bonnefon, J. F. (2013). New ambitions for a new paradigm: Putting the psychology of reasoning at the service of humanity. *Thinking and Reasoning*, *19*, 381–398.
 - Reproduced in S. Elqayam, J. F. Bonnefon, and D. E. Over (Eds.), *New paradigm psychology of reasoning*. London: Routledge, 2016.
57. Bonnefon, J.F., Girotto, V., Heimann, M., & Legrenzi, P. (2013). Can mutualistic morality predict how individuals deal with benefits they did not deserve? *Behavioral and Brain Sciences*, *36*, 83. [Commentary on Baumard, André & Sperber.]
56. Bonnefon, J. F., Haigh, M., & Stewart, A. J. (2013). Utility templates for the interpretation of conditional statements. *Journal of Memory and Language*, *68*, 350–361.
55. Bonnefon, J. F., Hopfensitz, A., & De Neys, W. (2013). The modular nature of trustworthiness detection. *Journal of Experimental Psychology: General*, *142*, 143–150.

54. Bonnefon, J. F., & Sloman, S. A. (2013). The causal structure of utility conditionals. *Cognitive Science*, *37*, 193–209.
53. De Neys, W., & Bonnefon, J. F. (2013). The whys and whens of individual differences in thinking biases. *Trends in Cognitive Sciences*, *17*, 172–178.
52. De Neys, W., Hopfensitz, A., & Bonnefon, J. F. (2013). Low second-to-fourth digit ratio predicts indiscriminate social suspicion, not improved trustworthiness detection. *Biology Letters*, *9*, 20130037.
51. Feeney, A., & Bonnefon, J. F. (2013). Politeness and honesty contribute additively to the interpretation of scalar expressions. *Journal of Language and Social Psychology*, *32*, 181–190.
50. Heimann, M., Giroto, V., Legrenzi, P., & Bonnefon, J. F. (2013). Decision makers use norms, not cost-benefit analysis, when choosing to conceal or reveal unfair rewards. *PLoS One*, *8*, e73223.
49. Leblois, S. & Bonnefon, J. F. (2013). People are more likely to be insincere when they are more likely to accidentally tell the truth. *Quarterly Journal of Experimental Psychology*, *66*, 1486–1493.
48. Bonnefon, J. F., Da Silva Neves, R. M., Dubois, D., & Prade, H. (2012). Qualitative and quantitative conditions for the transitivity of perceived causation: Theoretical and experimental results. *Annals of mathematics and Artificial Intelligence*, *64*, 311–333.
47. Bonnefon, J. F. (2012). Utility conditionals as consequential arguments: A random sampling experiment. *Thinking & Reasoning*, *18*, 379–393.
46. Bonnefon, J. F., Giroto, V., & Legrenzi, P. (2012). The psychology of reasoning about preferences and unsequential decisions. *Synthese*, *187*, 27–41.
45. Trémolière, B., De Neys, W., & Bonnefon, J. F. (2012). Mortality salience and morality: Thinking about death makes people less utilitarian. *Cognition*, *124*, 379–384.
44. Bonnefon, J. F. (2011). Norms for reasoning about decisions. *Behavioral and Brain Sciences*, *34*, 249–250 [Commentary on Elqayam & Evans, Substracting ought from is.]
43. Bonnefon, J. F. (2011). The doctrinal paradox, a new challenge for behavioral psychologists. *Advances in Psychological Science*, *19*, 617–623.
42. Bonnefon, J. F., Feeney, A., & De Neys, W. (2011). The risk of polite misunderstandings. *Current Directions in Psychological Science*, *20*, 321–324.
41. Bonnefon, J. F., & Politzer, G. (2011). Pragmatics, mental models, and one paradox of the material conditional. *Mind & Language*, *26*, 141–155.
40. Pighin, S., & Bonnefon, J. F. (2011). Facework and uncertain reasoning in health communication. *Patient Education and Counseling*, *85*, 169–172.
39. Pighin, S., Bonnefon, J. F., & Savadori, L. (2011). Overcoming number numbness in prenatal risk communication. *Prenatal Diagnosis*, *31*, 809–813.
 - Featured in *Obstretrical & Gynecological Survey*, 2011, 66, 735–736.

38. Pighin, S., Savadori, L., Barilli, E., Cremonesi, L., Ferrari, M., & Bonnefon, J. F. (2011). The ‘1 in X’ effect on the subjective assessment of medical probabilities. *Medical Decision Making*, *31*, 721–729.
37. Zhang, J., Bonnefon, J. F., & Deng, C. (2011). Zhi zai zhong guo ren de jia she si wei zhong de jue se. [On the role of zhi in Chinese counterfactual thinking.] *Acta Psychologica Sinica*, *43*, 1–10.
36. Bonnefon, J. F. (2010). Deduction from if-then personality signatures. *Thinking and Reasoning*, *16*, 157–171.
35. Bonnefon, J. F. (2010). Behavioral evidence for framing effects in the resolution of the doctrinal paradox. *Social Choice and Welfare*, *34*, 631–641.
34. Bonnefon, J. F., & Vautier, S. (2010). Modern psychometrics for the experimental psychology of reasoning. *Acta Psychologica Sinica*, *42*, 99–110.
33. Ben-Naim, J., Bonnefon, J. F., Herzig, A., Leblois, S., & Lorini, E. (2010). Computer-mediated trust in self-interested expert recommendations. *AI & Society*, *25*, 413–422.
 - Reproduced in S. Cowley and F. Vallee-Tourangeau (Eds.), *Cognition beyond the brain: Computation, interactivity and human artifice*. Berlin: Springer-Verlag, 2013 (2016, 2nd edition).
32. Rahwan, I., Madakkatel, M. I., Bonnefon, J. F., Awan, R. N., & Abdallah, S. (2010). Behavioural experiments for assessing the abstract argumentation semantics of reinstatement. *Cognitive Science*, *34*, 1483–1502.
31. Bonnefon, J. F. (2009). A theory of utility conditionals: Paralogical reasoning from decision-theoretic leakage. *Psychological Review*, *116*, 888–907.
30. Bonnefon, J. F., Feeney, A., & Villejoubert, G. (2009). When some is actually all: Scalar inferences in face-threatening contexts. *Cognition*, *112*, 249–258.
29. Bonnefon, J. F., Longin, D., & Nguyen, M. H. (2009). A logical framework for trust-related emotions. *Electronic Communications of the EASST*, *22*.
28. Demeure, V., Bonnefon, J. F., & Raufaste, É. (2009). Politeness and conditional reasoning: Interpersonal cues to the indirect suppression of deductive inferences. *Journal of Experimental Psychology: Learning, Memory, & Cognition*, *35*, 260–266.
27. Martinez, F., Bonnefon, J. F., & Hoskens, J. (2009). Active involvement, not illusory control, increases risk taking in a gambling game. *Quarterly Journal of Experimental Psychology*, *62*, 1063–1071.
26. Politzer, G., & Bonnefon, J. F. (2009). Let us not put the probabilistic cart before the uncertainty bull. *Behavioral and Brain Sciences*, *32*, 100–101. [Commentary on Oaksford & Chater, Précis of ‘Bayesian Rationality’.]
25. Bonnefon, J. F. (2008). Two routes for bipolar information processing, and a blind spot in between. *International Journal of Intelligent Systems*, *23*, 1–7.

24. Bonnefon, J. F., Da Silva Neves, R. M., Dubois, D., & Prade, H. (2008). Predicting causality ascriptions from background knowledge: Model and experimental validation. *International Journal of Approximate Reasoning*, *48*, 752–765.
23. Bonnefon, J. F., Dubois, D., Fargier, H., & Leblois, S. (2008). Qualitative heuristics for balancing the pros and cons. *Theory and Decision*, *65*, 71–95.
22. Bonnefon, J. F., Eid, M., Vautier, S., & Jmel, S. (2008). A mixed Rasch model of dual-process conditional reasoning. *Quarterly Journal of Experimental Psychology*, *61*, 809–824.
21. Bonnefon, J. F., & Vautier, S. (2008). Defective truth tables and falsifying cards: Two measurement models yield no evidence of an underlying fleshing-out propensity. *Thinking & Reasoning*, *14*, 231–243.
20. Bonnefon, J. F., & Zhang, J. (2008). The intensity of recent and distant life regrets: An integrated model and a large scale survey. *Applied Cognitive Psychology*, *22*, 653–662.
19. Demeure, V., Bonnefon, J. F., & Raufaste, É. (2008). Utilitarian relevance and face-management in the interpretation of ambiguous question/request statements. *Memory & Cognition*, *36*, 873–881.
18. Dubois, D., Fargier, H., & Bonnefon, J. F. (2008). On the qualitative comparison of decisions having positive and negative features. *Journal of Artificial Intelligence Research*, *32*, 385–417.
17. Vautier, S., & Bonnefon, J. F. (2008). Is the above-average effect measurable at all? The validity of the self-reported happiness minus other's perceived happiness construct. *Applied Psychological Measurement*, *32*, 575–584.
16. Bonnefon, J. F. (2007). How do individuals solve the doctrinal paradox in collective decisions? An empirical investigation. *Psychological Science*, *18*, 753–755.
15. Bonnefon, J. F. (2007). Reasons to act and the mental representation of consequentialist aberrations. *Behavioral and Brain Sciences*, *30*, 454–455. [Commentary on Byrne, *Precis of 'The Rational Imagination'*.]
14. Bonnefon, J. F., Vautier, S., & Eid, M. (2007). Modeling individual differences in contrapositive reasoning with continuous latent state and trait variables. *Personality and Individual Differences*, *42*, 1403–1413.
13. Bonnefon, J. F., & Villejoubert, G. (2007). Modus Tollens, Modus Shmollens: Contrapositive reasoning and the pragmatics of negation. *Thinking & Reasoning*, *13*, 207–222.
12. Bonnefon, J. F., Zhang, J., & Deng, C. (2007). L'effet des justifications sur le regret est-il direct ou indirect? [Is the effect of justifications on regret direct or indirect?] *Revue Internationale de Psychologie Sociale—International Review of Social Psychology*, *20*, 131–145.
11. Bonnefon, J. F., & Villejoubert, G. (2006). Tactful or doubtful? Expectations of politeness explain the severity bias in the interpretation of probability phrases. *Psychological Science*, *17*, 747–751.
 - Featured in the Editor's Choice section of *Science*, 2006, 313, p. 1855.

10. Politzer, G., & Bonnefon, J. F. (2006). Two varieties of conditionals and two kinds of defeaters help reveal two fundamental types of reasoning. *Mind & Language*, *21*, 484–503.
9. Raufaste, É., Longin, D., & Bonnefon, J. F. (2006). Utilitarisme pragmatique et reconnaissance d'intention dans les actes de langage indirects [Pragmatic utilitarianism and the recognition of intention in indirect speech acts]. *Psychologie de l'Interaction*, *21–22*, 189–209.
8. Benferhat, S., Bonnefon, J. F., & Da Silva Neves, R. (2005). An overview of possibilistic handling of default reasoning, with experimental studies. *Synthese*, *146*, 53–70.
7. Hilton, D. J., Kimmelman, M., & Bonnefon, J. F. (2005). Putting ifs to work: Goal-based relevance in conditional directives. *Journal of Experimental Psychology: General*, *135*, 388–405.
6. Hilton, D. J., Villejoubert, G., & Bonnefon, J. F. (2005). How to do things with logical expressions: Creating collective value through co-ordination. *Interaction Studies*, *6*, 103–117.
 - Reproduced in P. Hauf & F. Fösterling (Eds.), *Making Minds: The shaping of human minds through social context*. Amsterdam: John Benjamins, pp. 91–104, 2007.
5. Zhang, J., Walsh, C., & Bonnefon, J. F. (2005). Between-subject or within-subject measures of regret: dilemma and solution. *Journal of Experimental Social Psychology*, *41*, 559–566.
4. Bonnefon, J. F. (2004). Reinstatement, floating conclusions, and the credulity of mental model reasoning. *Cognitive Science*, *28*, 621–631.
3. Bonnefon, J. F., & Hilton, D. J. (2004). Consequential conditionals: Invited and suppressed inferences from valued outcomes. *Journal of Experimental Psychology: Learning, Memory, & Cognition*, *30*, 28–37.
2. Bonnefon, J. F., & Hilton, D. J. (2002). The suppression of Modus Ponens as a case of pragmatic preconditional reasoning. *Thinking & Reasoning*, *8*, 21–40.
1. Da Silva Neves, R., Bonnefon, J. F., & Raufaste, É. (2002). An empirical test for patterns of nonmonotonic inference. *Annals of Mathematics and Artificial Intelligence*, *34*, 107–130.

Chapters and Conference Proceedings

39. Juanchich, M., Sirota, M., & Bonnefon, J. F. (in press). Verbal uncertainty. In C. Cummins & N. Katsos (Eds.) *Oxford Handbook of Experimental Semantics and Pragmatics*. Oxford University Press.
38. Trémolière, B., De Neys, W., & Bonnefon, J. F. (2017). Reasoning and moral judgment: A common experimental toolbox. In L. J. Ball & V. A. Thompson (Eds.), *International Handbook of Thinking and Reasoning*. Hove, UK: Psychology Press.
37. Awad, E., Dsouza, S., Shariff, A., Bonnefon, J. F., & Rahwan, I. (2017). Moral psychology at scale: Lessons from 35 million decisions about autonomous vehicles. *Proceedings of the 2017 Conference on Digital Experimentation*. Boston, MA.

36. Holtgraves, T. M., & Bonnefon, J. F. (2017). Experimental approaches to linguistic (im)politeness. In J. Culpeper, M. Haugh, & D. Kádár (Eds.), *Palgrave handbook of linguistic (im)politeness*. Palgrave MacMillan.
35. Bonnefon, J. F. (2016). Predicting behavior on the basis of arguments from consequences. In F. Paglieri, L. Bonelli, & S. Felletti (Eds.), *The psychology of argument: Cognitive approaches to argumentation and persuasion*. Studies in Logic and Argumentation Series, London: College Publications.
34. Bonnefon, J. F., & Billaut, E. (2016). Individual differences in reasoning, beyond ability and disposition. In L. Macchi, M. Bagassi, & R. Viale (Eds.) *Cognitive unconscious and human rationality*. Cambridge, MA: MIT Press.
33. Awad, E., Dsouza, S., Chang, P. J., Bonnefon, J. F., Shariff, A., & Rahwan, I. (2016). Moral Machine: Global survey of autonomous vehicle ethics using the trolley problem paradigm. *Proceedings of the 2016 Conference on Digital Experimentation*, Boston, MA.
32. Bonnefon, J. F., & Politzer, G. (2014). Intelligence artificielle et psychologie du raisonnement et de la décision. In P. Marquis, O. Papini, & H. Prade (Eds.) *L'intelligence artificielle: Frontières et applications*. Toulouse, France: Cépaduès.
31. Bonnefon, J. F. (2014). Politeness and reasoning: Face, connectives, and quantifiers. In T. M. Holtgraves (Ed.), *Oxford handbook of language and social psychology*. Oxford: Oxford University Press.
30. Trémolière, B., & Bonnefon, J. F. (2014). The rationality of mortals: Thoughts of death impair analytic processing. In W. De Neys, & M. Osman (Eds.), *New approaches in reasoning research*. Hove, UK: Psychology Press.
29. Ben-Naim, J., Bonnefon, J.F., Herzig, A., Leblois, S., & Lorini, E. (2013/2016). Computer-mediated trust in self-interested expert recommendations. In S. Cowley and F. Vallee-Tourangeau (Eds.), *Cognition beyond the brain: Computation, interactivity and human artifice*. Berlin: Springer-Verlag, pp. 52–70.
28. Bonnefon, J. F. (2012). Le raisonnement [Reasoning]. In M. Denis (Ed.), *La psychologie cognitive*. Paris: Éditions de la Maison des sciences de l'homme.
27. Heimann, M., Pouget, S., Mullet, E., & Bonnefon, J. F. (2011). The experimental approach to trust in socially responsible funds. In W. Sun, C. Louche, & R. Pérez (Eds.), *Finance and Sustainability: Towards a new paradigm? A post-crisis agenda*. Bingley, UK: Emerald, pp. 169–183.
26. Bonnefon, J. F., De Neys, W., & Feeney, A. (2011). Processing scalar inferences in face-threatening contexts. In L. Carlson, C. Hölscher, & T. Shipley (Eds.), *Proceedings of the 33rd Annual Conference of the Cognitive Science Society*. Austin, TX: Cognitive Science Society.
25. Bonnefon, J.F., & Politzer, G. (2010). Pragmatic conditionals, conditional pragmatics, and the pragmatic component of conditional reasoning. In M. Oaksford & N. Chater (Eds.), *Cognition and conditionals: Probability and logic in human thinking*. Oxford: Oxford University Press, pp. 235–254.

24. Politzer, G., & Bonnefon, J.F. (2010). Two aspects of reasoning competence: A challenge for current accounts and a call for new conceptual tools. In M. Oaksford & N. Chater (Eds.), *Cognition and conditionals: Probability and logic in human thinking*. Oxford: Oxford University Press, pp. 357–374.
23. Rahwan, I., Bonnefon, J. F., Madakkatel, M. I., Awan, R. N., & Abdallah, S. (2010). Experiments for assessing floating reinstatement in argument-based reasoning. In R. Catrambone & S. Ohlsson (Eds.), *Proceedings of the 32nd Annual Conference of the Cognitive Science Society*. Portland, OR: Cognitive Science Society.
22. Bonnefon, J. F., & Vautier, S. (2009). Nouveaux problèmes de modélisation en psychologie du raisonnement [New modeling issues for the psychology of reasoning]. *Actes du Colloque Modèles et Apprentissage en Sciences Humaines et Sociales*.
21. Leblois, S., & Bonnefon, J. F. (2009). La bienveillance et les préférences comme paramètres de l'interprétation des recommandations vagues [Benevolence and preferences as parameters in the interpretation of vague recommendations]. *Actes des 5e Journées Francophones Modèles Formels de l'Interaction (MFI'09)*.
20. Madakkatel, M. I., Rahwan, I., Bonnefon, J. F., Awan, R. N., & Abdallah, S. (2009). Formal argumentation and human reasoning: The case of reinstatement. In T. Bench-Capon, S. Parsons, & H. Prakken (Eds), *The Uses of computational argumentation: Papers from the AAAI Fall Symposium*. AAAI Press.
19. Nguyen, M. H., Longin, D. & Bonnefon, J. F. (2009). Relation of trust and social emotions: A logical approach. *Proceedings of the 2009 International Conference on Intelligent Agent Technology*. IEEE Computer Society Press.
18. Benferhat, S., Bonnefon, J. F., Chassy, P., Da Silva Neves, R. M., Dubois, D., Dupin de Saint-Cyr, F., Kayser, D., Nouioua, F., Nouioua-Boutouhami, S., Prade, H., & Smaoui, S. (2008). A comparative study of six formal models of causal ascription. In S. Greco, & T. Lukasiewicz (Eds.), *Scalable Uncertainty Management (Lecture Notes in Artificial Intelligence 5291)*. Berlin: Springer, pp. 47–62.
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16. Bonnefon, J. F., Dubois, D., & Prade, H. (2008). Transitive observation-based causation, saliency, and the Markov condition. In S. Greco, & T. Lukasiewicz (Eds.), *Scalable Uncertainty Management (Lecture Notes in Artificial Intelligence 5291)*. Berlin: Springer, pp. 78–91.
15. Amgoud, L., Bonnefon, J. F., & Prade, H. (2007). The logical handling of threats, rewards, tips, and warnings. In J. G. Carbonell, & J. Siekmann (Eds.), *Symbolic and Quantitative Approaches to Reasoning with Uncertainty (Lecture Notes in Artificial Intelligence 4724)*. Berlin: Springer, pp. 235–246.
14. Demeure, V., Bonnefon, J. F., & Raufaste, É. (2007a). Rôle de la face et de l'utilité dans l'interprétation d'énoncés ambigus question/requête et incompréhension/désaccord. [The role of face

and utility in the interpretation of ambiguous questions/requests and incomprehension/disagreement statements.] *Actes des 4e Journées Francophones Modèles Formels de l'Interaction* (MFI'07), Paris, May 30 – June 1.

13. Demeure, V., Bonnefon, J. F., & Raufaste, É. (2007b). 'Is there any coffee left, boss?' Face and utility concerns in the interpretation of ambiguous questions/requests. In S. Vosniadou, D. Kayser, & A. Protopapas (Eds.), *Proceedings of the European Cognitive Science Conference 2007*, Delphi, Greece, May 23–27. Hove: Lawrence Erlbaum, pp. 431–436.
12. Bonnefon, J. F., Da Silva Neves, R. M., Dubois, D., & Prade, H. (2006a). Background default knowledge and causality ascriptions. In G. Brewka, S. Coradeschi, A. Perini, & P. Traverso (Eds.), *Proceedings of the 17th European Conference on Artificial Intelligence* (ECAI2006), Riva di Garda, Italy, August 28 – September 1. Zurich: IOS Press, pp. 11–15.
11. Bonnefon, J. F., Da Silva Neves, R. M., Dubois, D., & Prade, H. (2006b). Model and experimental studies of causality ascriptions. In J. Dix & A. Hunter (Eds.), *Proceedings of the 11th Workshop on Nonmonotonic Reasoning* (NMR06), Lake District, UK, May 30 – June 1. Clausthal, Germany: TU Clausthal, pp. 193–199.
10. Bonnefon, J. F., & Fargier, H. (2006). Comparing sets of positive and negative arguments: Empirical assessment of seven qualitative rules. In G. Brewka, S. Coradeschi, A. Perini, & P. Traverso (Eds.), *Proceedings of the 17th European Conference on Artificial Intelligence* (ECAI2006), Riva di Garda, Italy, August 28 – September 1. Zurich: IOS Press, pp. 16–20.
9. Amgoud, L., Bonnefon, J. F., & Prade, H. (2005). An argumentation-based approach to multiple criteria decision. In L. Godo (Ed), *Proceedings of the 8th European Conference on Symbolic and Quantitative Approaches to Reasoning with Uncertainty* (ECSQARU 2005), Barcelona, Spain, July 6–8. Berlin: Springer Verlag, pp. 269–280.
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8. Bonnefon, J. F., & Hilton, D. J. (2005). Getting the point of conditionals: An argumentative approach to the psychological interpretation of conditional premises. In G. Kern-Isberner, W. Rödder, & F. Kulmann (Eds), *Conditionals, Information, and Inference: International Workshop* (WCII 2002). Hagen, Germany, May 12–15. Berlin: Springer Verlag, pp. 59–65.
7. Bonnefon, J. F., Longin, D., & Raufaste, É. (2005). Utilité et convention: Les deux faces d'une même pièce pour l'attribution d'intention. [Utility and convention: Two sides of the same coin for the attribution of intention.] In A. Herzig, Y. Lespérance, & A.-I. Mouaddib (Eds.), *Actes des 3e Journées Francophones Modèles Formels de l'Interaction* (MFI'05). Caen, May 25–27. Toulouse, France: Cépaduès, pp. 45–54.
6. Bonnefon, J. F., & Villejoubert, G. (2005). Communicating likelihood and managing face: Can we say it is probable when we know it to be certain? In B. G. Bara, L. Barsalou, and M. Bucciarelli (Eds.), *Proceedings of the 27th Annual Conference of the Cognitive Science Society*, Stresa, Italy, July 21–23. Mahwah, NJ: Erlbaum, pp. 316–321.
5. Benferhat, S., Bonnefon, J. F., & Da Silva Neves, R. (2004a) An experimental analysis of possibilistic default reasoning. In D. Dubois, C.A. Welty & M.-A. Williams (Eds.), *Principles of Knowledge*

Representation and Reasoning: Proceedings of the 9th International Conference (KR2004), Whistler, Canada, June 2–5. AAAI Press, pp. 130–140.

4. Benferhat, S., Bonnefon, J. F., & Da Silva Neves, R. (2004b). Une investigation expérimentale de l'approche possibiliste du raisonnement non monotone. [An experimental investigation of the possibilistic approach to nonmonotonic reasoning.] *Actes du 14e Congrès Francophone de Reconnaissance des Formes et Intelligence Artificielle (RFIA2004)*. Toulouse, France, January 28–30.
3. Bonnefon, J. F., & Hilton, D. J. (2001). Formalizing human uncertain reasoning with default rules: A psychological conundrum and a pragmatic suggestion. In S. Benferhat & P. Besnard (Eds), *Proceedings of the 6th European Conference on Symbolic and Quantitative Approaches to Reasoning with Uncertainty (ECSQARU 2001)*. Toulouse, France, September 19–21. Berlin : Springer Verlag, pp. 628–634.
2. Hilton, D. J., Bonnefon, J. F., & Kimmelmeier, M. (2001). Pragmatics at work: Formulation and interpretation of conditional instructions. In J.D. Moore & K. Stenning (Eds), *Proceedings of the 23rd Annual Conference of the Cognitive Science Society*, Edinburgh, Scotland, August 1–4. Hillsdale: Lawrence Erlbaum, pp. 417–422.
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Unpublished Conference Talks (Regular, Invited, Keynote)

Talks appearing in gray were given by a co-author.

108. **[Invited Speaker]** Bonnefon, J. F. (2017, December). The moral machine experiment. *Nouvelles Pratiques du Journalisme*. Paris, France.
107. Lespiau, F., Bonnefon, J. F., & Tricot, A. (2017, November). Primary vs. secondary knowledge as a way to present logical problem solving. *10th International Cognitive Load Theory Conference*. Wollongong, Australia.
106. Lespiau, F., Bonnefon, J. F., & Tricot, A. (2017, August). Primary domain-general vs. secondary domain-specific knowledge: Is there a link between the two? *17th Biennial EARLI Conference*. Tampere, Finland.
105. Bonnefon, J. F., Hopfensitz, A., & De Neys, W. (2017, July). Split-second detection of cooperativeness from faces in the trust game. *39th Annual Meeting of the Cognitive Science Society*. London, UK.
104. Hopfensitz, A., Bonnefon, J. F., & De Neys, W. (2017, July). The modular nature of trustworthiness detection *18th Meeting of the EASP*. Granada, Spain.

103. **[Invited Speaker]** Bonnefon, J. F. (2017, July). The moral machine experiment. *Workshop on experiments, morals and machines*. Lille, France.
102. Awad, E., Kleiman-Weiner, M., Dsouza, S., Bonnefon, J. F., Shariff, A., Tenenbaum, J., & Rahwan, I. (2017, July). Moral responsibility for suboptimal death toll across vehicle automation regimes. *3rd International Conference on Computational Social Science*. Cologne, Germany.
101. Awad, E., Dsouza, S., Bonnefon, J. F., Shariff, A., & Rahwan, I. (2017, July). Global survey of autonomous vehicle ethics using the trolley problem paradigm *3rd International Conference on Computational Social Science*. Cologne, Germany.
100. **[Keynote Speaker]** Bonnefon, J. F. (2017, May). Ethical challenges for self-driving cars. *4th Conference of the Italian Society for Neuroethics*. Padova, Italy.
99. Borau, S., & Bonnefon, J. F. (2017, April). Gendered products confer asymmetric benefits to the mate value of male and female consumers *European Human Behaviour and Evolution Conference* Paris, France.
98. **[Keynote Speaker]** Bonnefon, J. F. (2017, January). Le dilemme éthique des véhicules autonomes. *Décrypta-Géo 2017*. Paris, France.
97. Bonnefon, J. F., Shariff, A., & Rahwan, I. (2016, August). The social dilemma of autonomous vehicles. *International Conference on Thinking*. Providence, RI.
96. Trémolière, B., De Neys, W., & Bonnefon, J. F. (2016, August). A common dual-process toolbox for research on reasoning and moral judgment. *International Conference on Thinking*. Providence, RI.
95. Sirota, M., Juanchich, M., & Bonnefon, J. F. (2016, June). '1 in X' ratios lead to medical probability overestimation. *16th Biennial European Conference of the Society for Medical Decision Making*. London, UK.
94. Awad, E., Kleiman-Weiner, M., Dsouza, S., Bonnefon, J. F., Shariff, A., Tenenbaum, J., & Rahwan, I. (2016, June). Commission and omission decisions by autonomous vehicles in moral dilemmas. *2nd Annual International Conference on Computational Social Science*. Evanston, USA.
93. Bonnefon, J. F., Heimann, M., & Lobre-Lebraty, K. (2016, June). Similarity in values and the perceived trustworthiness of investment funds *13th Congress of the Association for the Development of Education and Research on Corporate Social Responsibility*. Lyon, France.
92. De Neys, W., Hopfensitz, A., & Bonnefon, J. F. (2016, May). Facial trustworthiness detection: blink or think?. *Workshop on the Human Face in Economics*. Toulouse, France.
91. Bonnefon, J. F., Shariff, A., & Rahwan, I. (2016, February). Experimental ethics for autonomous vehicles. *2nd IAST-IEC Joint Workshop*. Toulouse, France.
90. Bonnefon, J. F., Shariff, A., & Rahwan, I. (2015, November). Autonomous vehicles need experimental ethics: Are we ready for utilitarian cars? *Research Forum on Semi-autonomous Systems: Trust, Control, and Letting Go*. Melbourne, Australia.

89. **[Invited Speaker]** Bonnefon, J. F., & Haigh, M. (2015, November). Eye movements track the early stages of explaining anomalous decisions. *Leading Edge Workshop: The Process of Explanation*. Champaign, USA.
88. Shariff, A., Bonnefon, J. F., & Rahwan, I. (2015, October). Tragedy of the Forum: Social visibility distorts moral decision-making and suppresses utilitarianism. *Workshop on Information in Networks*. New York, USA.
87. Rahwan, I., Krasnoshtan, D., Shariff, A., & Bonnefon, J. F. (2015, October). Analytical reasoning task reveals limits of social learning in networks. *Workshop on Information in Networks*. New York, USA.
86. Juanchich, M., Sirota, M., & Bonnefon, J. F. (2015, August). Donation determines subjective politeness (and not the other way around). *25th SPUDM Conference*. Budapest, Hungary.
85. Bonnefon, J. F., De Neys, W., & Hopfensitz, A. (2015, March). Trustworthiness detection. *International Convention of the Association for Psychological Science*. Amsterdam, Holland.
84. Bonnefon, J. F., & De Vito, S. (2015, March). People see each other as selfish hedonic maximizers. *International Convention of the Association for Psychological Science*. Amsterdam, Holland.
83. **[Keynote Speaker]** Bonnefon, J. F., Krasnoshtan, D., Rahwan, I., Toth, A. P., & Shariff, A. (2015, February). Cognitive and moral reflection across social networks. *Conference on Reasoning, Argumentation, and Critical Thinking Instruction*. Lund, Sweden.
82. Trémolière, B., De Neys, W., & Bonnefon, J. F. (2014, July). The rationality of mortals : Analytical activities under Mortality Saliency. *17th general meeting of the European Association of Social Psychology*. Amsterdam, Holland.
81. **[Keynote Speaker]** Bonnefon, J. F. (2014, July). The perils of politeness. *28th International Congress of Applied Psychology*. Paris, France.
80. Rahwan, I., Toth, A. P., Shariff, A., & Bonnefon, J. F. (2014, June). The double effect of social networks on utilitarian dilemmas. *Shifting Attitudes: Radical Upheaval and its Legacies*. Toulouse, France.
79. Rahwan, I., Krasnoshtan, D., Shariff, A., & Bonnefon, J. F. (2014, June). Analytical reasoning task reveals limits of social learning in networks. *Collective Intelligence Conference*. Boston, USA.
78. **[Keynote Speaker]** Bonnefon, J. F. (2014, March). Reasoning about decisions. *Third Annual Meeting of Priority Programme SPP 1516 New Frameworks of Rationality*. Etelsen, Germany.
77. Leblois, S. & Bonnefon, J. F. (2013, July). People are more likely to lie when they are more likely to tell the truth. *6th London Reasoning Workshop*. London, UK.
76. Heimann, M. Bonnefon, J. F., & Pouget, S. (2013, June). Laypeople's views about the acceptability of executive bonuses and compensation plans. *Fourth International Conference on Information Integration Theory and Functional Measurement*. Coimbra, Portugal.

75. Holtgraves, T. M., Dahl, E. J., & Bonnefon, J. F. (2013, May). Dispreferred markers amplify the politeness effect on the interpretation of quantifiers. [Poster] *APS Annual Convention*. Washington, D.C., USA.
74. **[Invited Speaker]** Bonnefon, J. F. (2013, May). Psychologie expérimentale de la mort. *Archéologie des peuplements et des populations pré et protohistorique*. Toulouse, France.
73. **[Keynote Speaker]** Bonnefon, J.F. (2012, August). Experiments on politeness and reasoning. *Experimental and Empirical Approaches to Politeness and Impoliteness*. Urbana, USA.
72. **[Invited Speaker]** Bonnefon, J.F. (2012, July). Reasoning in an imperfect world. *International Congress of Psychology, ICP2012*. Cape Town, South Africa.
71. Bonnefon, J.F., Haigh, M., & Stewart, A.J. (2012, July). Utility templates for consequential arguments. *International Conference on Thinking, ICT2012*. London, UK.
70. **[Keynote Speaker]** Bonnefon, J.F. (2012, July). Inference from preferences. *International Conference on Thinking, ICT2012*. London, UK.
69. De Neys, W., & Bonnefon, J.F. (2012, July). On late divergence points and skin deep individual reasoning differences. *International Conference on Thinking, ICT2012*. London, UK.
68. Trémolière, B, De Neys, W., & Bonnefon, J. F. (2012, July). Mortality salience makes people less utilitarian. *International Conference on Thinking, ICT2012*. London, UK.
67. Heimann, M, Girotto, V., Legrenzi, P., & Bonnefon, J. F. (2012, July). Thou shalt not lie – Disclosing or concealing unfair benefits is a matter of principle not outcome maximization *International Conference on Thinking, ICT2012*. London, UK.
66. Bonnefon, J.F., Hopfensitz, A., & De Neys, W. (2012, May). Trusting gut feelings about trust. *International Workshop on The Cognitive Foundations of Group Attitudes and Social Interaction*. Toulouse, France.
65. **[Invited Speaker]** Bonnefon, J. F., & Sloman, S. A. (2012, May). The causal structure of utility conditionals. *Workshop 'How universal is causal cognition?'* Bielefeld, Germany.
64. Bonnefon, J. F., Haigh, M, & Stewart, A. J. (2012, May). Utility templates for consequential argumentation. *International Workshop on Formal, Experimental and Informal Approaches to Argumentation*. Toulouse, France.
63. Trémolière, B, De Neys, W., & Bonnefon, J. F. (2012, May). Mortality salience and morality: Thinking about death makes people less utilitarian. *Workshop Experiments on Ethical Dilemmas*. London, UK.
62. Trémolière, B, De Neys, W., & Bonnefon, J. F. (2011, September). Mortality salience and morality: Thinking about death makes people less utilitarian. *17th meeting of the European Society for Cognitive Psychology*. Donostia San Sebastián, Spain.
61. Trémolière, B, De Neys, W., & Bonnefon, J. F. (2011, August). Thinking about death makes people less utilitarian. *6th London Reasoning Workshop*. London.

60. **[Invited Speaker]** Bonnefon, J. F. (2011, June). Nouveaux territoires pour les neurosciences de la rationalité. *Colloque Annuel de l'ITMO Neurosciences*. Paris.
59. Bonnefon, J. F. (2011, May). Inferences from preferences: A random sampling experiment. *European Conference on Cognitive Science*. Sofia, Bulgaria.
58. Bonnefon, J. F., Girotto, V., & Legrenzi, P. (2010, October). From contract proposals to utility conditionals. *At the intersection of logic, probability and pragmatics*. Lyon, France.
57. Bonnefon, J. F. (2010, July). Deductive reasoning from if-then personality signatures. *5th London Reasoning Workshop*. London.
56. **[Invited Speaker]** Bonnefon, J. F. (2010, July). How do we aggregate collective judgments that simultaneously point to inconsistent conclusions? *Rethinking Problem Solving: A Symposium on Distributed Cognition*. Kingston, England.
55. **[Keynote Speaker]** Bonnefon, J. F. (2010, July). Cognitive inferences from/to preferences. *9th Conference on Logic and the Foundations of Game and Decision Theory*, Toulouse, France.
54. Bonnefon, J. F., & Politzer, G. (2010, March). Acceptable and unacceptable instances of one paradox of implication. *Toulouse Meeting on Reasoning*.
53. Pighin, S., & Bonnefon, J. F. (2010, March). Facework and uncertain reasoning in health communication. *Toulouse Meeting on Reasoning*.
52. Pighin, S., Bonnefon, J. F., & Savadori, L. (2010, June). Overcoming number numbness in Prenatal Risk Communication. *Annual Meeting of the Society for Risk Analysis Europe*, London.
51. Pighin, S., Bonnefon, J. F., & Savadori, L. (2010, March). Valutazione e comunicazione dei rischi nella diagnosi prenatale. *Workshop Vedere la Decisione Migliore*. Venice, Italy.
50. Trémolière, B., Bonnefon, J. F., & De Neys, W. (2010, July). Mortality and rationality : Allocating executive resources for reasoning under mortality salience. *5th London Reasoning Workshop*. London.
49. Trémolière, B., Bonnefon, J. F., & De Neys, W. (2010, March). Allocating executive resources for reasoning under mortality salience. *Toulouse Meeting on Reasoning*.
48. Bonnefon, J. F., Longin, D., & Nguyen, M. H. (2009, October). The effect of trust/distrust on social emotions: A logical approach. *Workshop on Trust, Advice, and Reputation*. Toulouse.
47. **[Keynote Speaker]** Bonnefon, J. F., Dubois, D., Fargier, H., Leblois, D., & Prade, H. (2009, October). Intelligence Artificielle et psychologie. *Journées d'Intelligence Artificielle Fondamentale*, Marseille, France.
46. **[Invited Speaker]** Bonnefon, J. F. (2009, September). A comprehensive theory of reasoning from utility conditionals. *Workshop on Conditionals, Conditional Probability, and Conditionalization*, Leuven, Belgium.
45. Bonnefon, J. F., & Billaut, É. (2009, July). The rational toll and emotional benefit of reasoning to a just world. *4th London Reasoning Workshop*, London.

44. Bonnefon, J. F. (2009, June). Conditions for the transitivity of causal chains. *International Multidisciplinary Workshop on Causality*, Toulouse.
43. Bonnefon, J. F. (2009, April). Contexte d'énonciation, contexte du raisonnement. *Symposium 'Quel sens pour la linguistique ?'* Toulouse.
42. Bonnefon, J. F., Dubois, D., & Fargier, H. (2009, April). An overview of bipolar qualitative decision rules. *5th International Workshop on Preferences and Decisions*. Trento, Italy.
41. Heimann, M., Bonnefon, J. F., & Mullet, E. (2009, June). Investissement éthique: La décision d'investir socialement responsable. *Congrès Annuel de la Société Française de Psychologie*. Toulouse.
40. Leblois, S., & Bonnefon, J. F. (2009, October). Strategic and non strategic effects of benevolence when advisor-advisee interests are in conflict. *Workshop on Trust, Advice, and Reputation*. Toulouse.
39. Leblois, S., & Bonnefon, J. F. (2009, June). Le rôle de la bienveillance et des préférences dans l'interprétation des conseils vagues. [Poster] *Congrès Annuel de la Société Française de Psychologie*. Toulouse.
38. Pighin, S. & Bonnefon, J. F. (2009, December). Health Communication and Politeness. *Annual Meeting of the ILIKS Joint European Laboratory*. Trento, Italy.
37. Trémolière, B., Bonnefon, J. F., & Villejoubert, G. (2009, June). Les expressions de chance: Incertitude ou politesse ? [Poster] *Congrès Annuel de la Société Française de Psychologie*. Toulouse.
36. Amgoud, L., Benferhat, S., Besnard, P., Bonnefon, J. F., Chassy, P., Cordier, M. O., Da Silva Neves, R., Demolombe, R., Dubois, D., Dupin de Saint-Cyr, F., Hilton, D. J., Kayser, D., Lévy, F., Moinard, Y., Nouioua, F., Nouioua-Boutouhami, S., Prade, H., Schwind, C., Smaoui, S. (2008, October). Causalité: comparons les approches. *Journées Nationales d'Intelligence Artificielle Fondamentale*. Paris.
35. Bonnefon, J. F. (2008, November). Expériences comportementales sur l'agrégation des jugements en situation de paradoxe doctrinal. *Workshop Multidisciplinaire sur l'Agrégation des Préférences et des Jugements*. Toulouse.
34. Bonnefon, J. F. (2008, August). Utility matrices and folk principles of choice. *3rd London Reasoning Workshop*. London.
33. Bonnefon, J. F. (2008, August). A theory of utility conditionals, or how decision processes leak into deductive inferences. [Poster] *International Conference on Thinking*. Venice, Italy.
32. Bonnefon, J. F. (2008, August). Politeness effects in the interpretation of conditionals, probabilities, and quantifiers. *International Conference on Thinking*. Venice, Italy.
31. **[Invited Speaker]** Bonnefon, J. F. (2008, March). The causal analysis of traffic accident reports. *Conference of the Eastern Psychological Association*. Boston, MA.
30. **[Invited Speaker]** Bonnefon, J. F., & Billaut, É. (2008, November). Deductive reasoning about the consequences of moral and immoral behaviour. *The Economy of the Soul: Rational Choice and Moral Decision-Making*. London School of Economics.

29. Demeure, V., Bonnefon, J. F., & Raufaste, É. (2008, August). I'm too polite for modus ponens: Interpersonal cues to the indirect suppression of deductive inferences. *International Conference on Thinking*. Venice, Italy.
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