

# Jean-François Bonnefon

jfbonnefon@gmail.com  
06 78 87 31 26  
sites.google.com/site/jfbonnefon

Toulouse School of Economics  
21 allée de Brienne  
31015 Toulouse Cedex 6 France

## Carrière

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2015—	<b>Directeur de recherche CNRS</b> UMR5303, Toulouse (Centre de Recherche en Management) Toulouse School of Economics Institute for Advanced Study in Toulouse
2013—2014	<b>Directeur de recherche CNRS</b> UMR5263, Toulouse (Cognition, Langues, Langage, Ergonomie)
2004—2012	<b>Chargé de recherche CNRS</b> UMR5263, Toulouse (Cognition, Langues, Langage, Ergonomie) UMR5505, Toulouse (Institut de Recherche en Informatique de Toulouse)

## Diplômes

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2016	<b>Certification</b> Éthique de la recherche sur des sujets humains (U of Miami)
2008	<b>Habilitation à diriger des recherches</b> Université Toulouse-2
2003	<b>Doctorat en psychologie cognitive</b> Université Toulouse-2

## Distinctions

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2009—	<b>Prime d'Excellence Scientifique</b> CNRS
2009	<b>Lauriers de la Recherche</b> Ville de Toulouse
2008	<b>Médaille de bronze du CNRS</b> CID45

## Principales responsabilités

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2016—	Comité National de la Recherche Scientifique (Section 26, membre du bureau)
2016—	Comité d'éthique TSE-IASST (Président)
2016	Jury senior de l'Institut Universitaire de France
2015—	Commission Scientifique de la Faculté des Sciences du Sport, Toulouse
2014	Comité d'évaluation ANR CES 30 Collaboratif/Jeunes Chercheurs
2013—	Comité National Français de Psychologie Scientifique
2011—	Conseil scientifique du Labex TULIP (Écologie), Toulouse
2011—	Comité de pilotage du Labex IASST (Sciences Sociales), Toulouse
2011—	Comités de visite AERES/HCERES (Expert 2, Président 2)
2011—2013	Comité d'évaluation ANR SHS2 Blanc/Jeunes Chercheurs
2009—2014	Directeur d'unité, UMR5263 CLLE (150–200 agents)
2010—2014	Commission régionale d'interclassement ITA (BAP D, BAP F, BAPJ)
2009—2014	Conseil de l'école doctorale CLESCO, Toulouse
2007—2015	Conseil de la Maison des SHS, Toulouse

## Activité éditoriale

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2016–	<b>Éditeur Associé Senior</b> <i>Cognition</i>
2015–	<b>Comité Éditorial</b> <i>Cognitive Science</i>
2013	<b>Éditeur Invité</b> <i>Argument &amp; Computation</i>
2013	<b>Éditeur Invité</b> <i>Thinking &amp; Reasoning</i>
2011–2015	<b>Éditeur Associé</b> <i>Cognition</i>
2011–	<b>Comité Éditorial</b> <i>Thinking &amp; Reasoning</i>
2010–	<b>Comité de Programme</b> <i>Annual Conference of the Cognitive Science Society</i>
2008–	<b>Comité Éditorial</b> <i>Psychologie Française</i>

## Enseignement

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ISAE	<b>Cursus ingénieur ENSICA</b> La rationalité des décisions (2010-2014) 45h
TBS	<b>Master Commerce</b> L'approche dual-process de la rationalité (2013-2016) 36h
ENS	<b>Cogmaster</b> Raisonnement (2010–2016) 18h
Toulouse-1	<b>Master Finance</b> Expériences en théorie des jeux (2005–2012) 42h Dual-process methods for economists (2017–) 12h
Toulouse-2	<b>École Doctorale CLESCO</b> Initiation à $\text{\LaTeX} 2_{\epsilon}$ (2006–2016) 132h Le concours, la carrière et l'institution CNRS (2014–2016) 6h Écriture scientifique (2015–2016) 6h <b>Master Psychologie</b> Théories Dual-Process (2007–2015) 63h Stratégie de Publication (2012–2016) 27h Enquête Psychosociale (2002-2003) 36h <b>Licence Psychologie</b> Psychométrie (2004-2010) 248h Psychologie Sociale (2000-2003) 132h Communication et Influence (2001) 56h

## Expertises

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**Projets** ERC, advanced grants 2016 · Agence Nationale de la Recherche, jeunes chercheuses et jeunes chercheurs 2006/2009, blanc 2007/2010, retour post-doc 2012, recherche duale 2014 · Biotechnologies and Biological Sciences Research Council (UK), basic grants 2009 · Canada Council for the Arts, Killam fellowships program 2009 · Leverhulme Trust (UK), grant program 2012 · Fond National Suisse pour la Science, programme Ambizione 2012, programme général 2014 · Villa Vigoni (Allemagne-France-Italie), ateliers trilatéraux 2014 · PSL\*, chaires d'excellences 2013 · Région Aquitaine, appel à projet recherche 2013 · Bourses Fernand Braudel 2014 · Netherlands Organisation for Scientific Research, innovational

research incentives scheme 2016 · Canadian Institute for Advanced Research, program review 2016 **Ouvrages** Psychology Press (UK) · College Publications (UK) · Springer (Germany) · Palgrave Macmillan (USA) **Articles** *Acta Psychologica* · *Argument & Computation* · *Artificial Intelligence & Society* · *Canadian Journal of Experimental Psychology* · *Cognition* · *Cognitive Psychology* · *Cognitive Science* · *Current Directions in Psychological Science* · *Current Psychology Letters* · *Economics & Philosophy* · *European Journal of Cognitive Psychology* · *European Journal of Social Psychology* · *Evolution and Human Behavior* · *Experimental Psychology* · *International Journal of Intelligent Systems* · *International Review of Social Psychology* · *Journal of Behavioral Decision Making* · *Journal of Experimental Psychology : General* · *Journal of Experimental Psychology : Learning, Memory, & Cognition* · *Journal of Experimental Social Psychology* · *Journal of Applied Non-Classical Logics* · *Journal of Autonomous Agents and Multiagent Systems* · *Journal of Memory & Language* · *Judgment and Decision Making* · *Learning and Individual Differences* · *Memory & Cognition* · *Methodology* · *Mind & Society* · *Motivation & Emotion* · *Nature Human Behaviour* · *Personality and Individual Differences* · *Philosophical Psychology* · *PLoS One* · *PNAS* · *Pragmatics & Cognition* · *Psychological Research* · *Psychological Science* · *Psychologie Française* · *Psychonomic Bulletin and Review* · *Public Opinion Quarterly* · *Quarterly Journal of Experimental Psychology* · *Review of Economic Studies* · *Review of Philosophy and Psychology* · *Risk Analysis* · *Sex Roles* · *Spanish Journal of Psychology* · *Synthese* · *Thinking & Reasoning* **Conférences** Annual Conference of the Cognitive Science Society (membre du comité de programme 2010–2016) · Congrès Annuel de la Société Française de Psychologie (membre du comité de programme 2009) · EuroAsianPacific Joint Conference on Cognitive Science · European Conference on Artificial Intelligence (membre du comité de programme 2008) · Information Processing and Management of Uncertainty · Modèles Formels de l'Interaction (membre du comité de programme 2007–2013) · Theoretical Aspects of Rationality and Knowledge.

## Participation à des jurys de thèse (8) et HDR (4)

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**Thèses** Cardiff University, UK (Adam Harris, 2009) · Université de Genève, Suisse (Caroline Gauffroy, 2011) · Aix-Marseille Université (Clément Belletier, 2013) · Université de Montpellier (Julien Barthes, 2014 ; Jeanne Bovet, 2014) · Université de Grenoble (Aaron Duke, 2015) · Université de Lyon (Emmanuel Trouche, 2016) · École Pratique des Hautes Études (Jean-Luc Stilgenbauer, 2016) **HDR** Université Paris-Descartes (Wim De Neys, 2013) · École Pratique des Hautes Études (Jean Baratgin, 2013) · Université de Toulouse (Gwenaël Kaminski, 2015) · Université de Lyon (Hugo Mercier, 2015)

## Direction de thèses et post-doctorats (9)

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**Andrei Ivanescu, 2014–** Implicit kinship cues and moral judgment (avec Astrid Hopfensitz et Gwenaël Kaminski) **Marina Miranda-Lévy, 2014–** Décision de recherche d'aide en environnement numérique d'apprentissage du contrôle aérien (avec André Tricot) **Stefania De Vito, 2012–2013** *post-doctorat* Émotions stratégiques et interaction sociale **Marco Heimann, 2009–2013** *Prix de la Recherche PRI-FIR 2011, Prix Novela de la Ville de Toulouse 2012, Prix Garrigou de l'académie de législation 2014, Prix de la Maison des Sciences de l'Homme et de la Société de Toulouse 2014, Prix de Thèse PRI-FIR 2014* *Morals and Finance : Windfall gains, socially responsible investment, and compensation plans* (avec Sébastien Pouget et Étienne Mullet) **Bastien Trémolière, 2009–2013** *Prix de Thèse ED CLESCO 2011, Prix de l'Académie des Sciences et Belles Lettres de Toulouse 2014* *La rationalité des mortels : les pensées de mort perturbent la pensée analytique* (avec Wim De Neys) **Stefania Pighin, 2009–2010**

*post-doctorat* Influences contextuelles dans les activités rationnelles **Sylvie Leblois, 2008–2012** Donner et utiliser des conseils en situation de conflit d'intérêts **Manh-Hung Nguyen, 2007–2010** A logical framework for trust-related emotions : Formal and behavioral results (avec Dominique Longin) **Virginie Demeure, 2005–2008** Joindre l'utile au désagréable : Rôle de l'utilité et de la gestion de la face dans l'interprétation d'énoncés ambigus (avec Éric Raufaste)

## Séminaires sur invitation (35)

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**Amérique** Berkeley University · Brown University · Princeton University · University of Oregon · Stanford University · Université du Québec à Montréal **Europe** Advanced Computation Laboratory, Cancer Research UK, Londres *Angleterre* · Université Blaise Pascal, Clermont-Ferrand *France* · Trinity College, Dublin *Irlande* · Université de Göttingen *Allemagne* · University of Durham *Angleterre* · Université de Poitiers *France* · Université de Provence *France* · Queen's University Belfast *Irlande du Nord* · Future of Humanity Institute, Université d'Oxford *Angleterre* · Université d'Oslo *Norvège* · Université Paris-8 *France* · Université de Leuven *Belgique* · Université de Grenoble *France* · Kingston Business School *Angleterre* · Institut d'Étude de la Cognition *France* · University of Essex *Angleterre* **Asie** Masdar Institute of Science and Technology *Émirats Arabes Unis* · Beida University *Chine* · Chinese Academy of Science *Chine* · East China Normal University *Chine* · Fudan University *Chine* · Shanghai Academy of Social Sciences *Chine* · Shanghai Normal University *Chine* · Shanghai University of Science and Technology *Chine* · University of Zhejiang *Chine*

## Recherches financées

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18. [Participant] Diagnostiquer les différences individuelles dans la détection du biais au cours du raisonnement. *Programme de Recherche Collaborative ANR (2016-2020)*.
17. [Participant] Parenté, familiarité et cognition morale. *Bourse de thèse de la COMUE Toulouse (2014–2017)*.
16. [Participant] K2MC : Kin, Kith, and Moral Cognition. *Programme Jeunes Chercheuses et Jeunes Chercheurs de l'ANR (2013–2016)*.
15. [Participant] EmoTES : Les émotions dans l'interaction sociale. *Programme ANR Émotions (2011-2013)*.
14. [Participant] STAC : Strategic Conversation. *ERC advanced grant obtenu par Nicholas Asher (2011–2016)*.
13. **[Porteur de projet]** Uncertainties : Communication verbale de la source interne ou externe de l'incertitude. *PHC Aurora Norvège (2010–2011)*.
12. **[Porteur de projet]** FaceTrust. *PHC Tournesol Belgique (2010–2011)*.
11. [Participant] COMSOC : Computational social choice. *Programme blanc de l'ANR (2009–2012)*.
10. **[Porteur de projet]** Experts Imprécis : Utilisation de recommandations expertes vagues en situation de conflit d'intérêt. *Programme ISCC (2009)*.
9. **[Porteur de projet]** Restaurer la confiance des investisseurs : Une exploration expérimentale systématique de l'effet des politiques d'investissement éthique. *PRES Toulouse (2009–2012)*.

8. **[Porteur de projet]** Rationality : Influences contextuelles et différences individuelles dans les activités rationnelles. *Programme Jeunes Chercheuses et Jeunes Chercheurs de l'ANR (2007–2010)*.
7. **[Porteur de projet]** La dynamique des émotions et de la confiance dans les systèmes d'intelligence ambiante. *Région Midi-Pyrénées (2007–2010)*.
6. [Participant] Politeness expectations cancel the scalar implicature from Some. *PHC Alliance Angleterre (2007–2008)*.
5. [Participant] MICRAC : Modèles informatiques et cognitifs du raisonnement causal. *Programme blanc de l'ANR (2005–2008)*.
4. **[Porteur de projet]** Le rôle des justifications dans la pensée contrefactuelle et les regrets, au laboratoire et dans la vie. *Programme de coopération du consulat général de France à Shanghai (2004–2007)*.
3. [Participant] Modélisation du raisonnement causal et de l'explication des actions. *Programme interdisciplinaire CNRS 'Traitement des connaissances, apprentissage et NTIC' (2003–2005)*.
2. [Participant] Modélisation computationnelle de l'apprentissage de la pragmatique conversationnelle dans l'architecture cognitive ACT-R. *Programme interdisciplinaire CNRS 'Traitement des connaissances, apprentissage et NTIC' (2003–2005)*.
1. [Participant] Modélisation qualitative des préférences et de la prise de décision humaines sous incertitude. *Programme Cognitive du CNRS (2001–2003)*.

## Ouvrages

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3. Bonnefon, J. F., & Trémolière, B. (Eds). (2017). *Moral Inferences*. Hove : Psychology Press.
2. Elqayam, S., Bonnefon, J. F., & Over, D. E. (Eds). (2016). *New paradigm psychology of reasoning : Basic and Applied perspectives*. London : Routledge.
1. Bonnefon, J. F. (2011). *Le raisonneur et ses modèles : Un changement de paradigme dans la psychologie du raisonnement*. Grenoble, France : Presses Universitaires de Grenoble.

## Articles

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80. Bonnefon, J. F. (sous presse). The pros and cons of identifying critical thinking with System 2 processing. *Topoi*.
79. Borau, S., & Bonnefon, J. F. (sous presse). The advertising performance of non-ideal female models as a function of viewers' body mass index : a moderated mediation analysis of two competing affective pathways. *International Journal of Advertising*.
78. Bonnefon, J. F., Hopfensitz, A., & De Neys, W. (sous presse). Trustworthiness perception at zero acquaintance : consensus, accuracy, and prejudice. *Behavioral and Brain Sciences* [Commentaire sur Jussim].
77. Bonnefon, J. F., Heimann, M., & Lobre-Lebraty, K. (sous presse). Value similarity and overall performance : Trust in responsible investment. *Society and Business Review*.

76. Bonnefon, J. F., Shariff, A., & Rahwan, I. (2016). The social dilemma of autonomous vehicles. *Science*, *352*, 1573–1576.
75. Sloman, S. A., Kim, A., Bonnefon, J. F., Wagemans, J., Frank, M. C., Arnold, J. E., Murphy, G., Tsakiris, M., Feldman, J., Lourenco, S. F., & Wynn, K. (2016). Introducing a fund for open-access fees. *Cognition*, *154*, iii-iv. [Editorial]
74. Bonnefon, J. F., Dahl, E., & Holtgraves, T. M. (2015). Some but not all dispreferred turn markers help to interpret scalar terms in polite contexts. *Thinking and Reasoning*, *21*, 230–249.
73. Bonnefon, J. F., Hopfensitz, A. & De Neys, W. (2015). Face-ism and kernels of truth in facial inferences. *Trends in Cognitive Sciences*, *19*, 421–422.
72. Bouvet, R., & Bonnefon, J.F. (2015). Non-reflective thinkers are predisposed to attribute supernatural causation to uncanny experiences. *Personality and Social Psychology Bulletin*, *41*, 955–961.
71. De Neys, W., Hopfensitz, A., & Bonnefon, J. F. (2015). Adolescents gradually improve at detecting trustworthiness from the facial features of unknown adults. *Journal of Economic Psychology*, *47*, 17–22.
70. De Vito, S., Buonocore, A., Bonnefon, J. F., & Della Sala, S. (2015). Eye movements disrupt episodic future thinking. *Memory*, *23*, 796–805.
69. Haigh, M., & Bonnefon, J.F. (2015). Conditional sentences create a blind spot in theory of mind during narrative comprehension. *Acta Psychologica*, *160*, 194–201.
68. Haigh, M., & Bonnefon, J.F. (2015). Eye movements reveal how readers infer intentions from the beliefs and desires of others. *Experimental Psychology*, *62*, 206–213.
67. Heimann, M., Bonnefon, J. F., & Mullet, E. (2015). People’s views about the acceptability of remuneration policies and executive bonuses. *Journal of Business Ethics*, *127*, 661–671.
66. Trémolière, B., Kaminski, G., & Bonnefon, J. F. (2015). Intrasexual competition shapes men’s anti-utilitarian moral decisions. *Evolutionary Psychological Science*, *1*, 18–22.
65. De Vito, S., & Bonnefon, J. F. (2014). People believe each other to be selfish hedonic maximizers. *Psychonomic Bulletin & Review*, *21*, 1331–1338.
64. De Vito, S., Buonocore, A., Bonnefon, J. F., & Della Sala, S. (2014). Eye movements disrupt spatial but not visual mental imagery. *Cognitive Processing*, *15*, 543–549.
63. Heimann, M., Mullet, E., & Bonnefon, J.F. (2014). Legitimacy of executive compensation plans : A preliminary study of French laypersons’ acceptability. *Psicologica*, *35*, 543–558.
62. Rahwan, I., Krasnoshtan, D., Shariff, A., & Bonnefon, J. F. (2014). Analytical reasoning task reveals limits of social learning in networks. *Journal of the Royal Society Interface*, 20131211.
61. Trémolière, B., & Bonnefon, J. F. (2014). Efficient kill-save ratios ease up the cognitive demands on counterintuitive moral utilitarianism. *Personality and Social Psychology Bulletin*, *40*, 923–930.
60. Trémolière, B., De Neys, W., & Bonnefon, J. F. (2014). The grim reasoner : Analytic reasoning under mortality salience. *Thinking and Reasoning*, *20*, 333–351.
59. Bonnefon, J. F. (2013). Formal models of reasoning in cognitive psychology. *Argument and Computation*, *4*, 1–3.
58. Bonnefon, J. F. (2013). New ambitions for a new paradigm : Putting the psychology of reasoning at the service of humanity. *Thinking and Reasoning*, *19*, 381–398.

- Reproduit dans S. Elqayam, J. F. Bonnefon, & D. E. Over (Eds.), *New paradigm psychology of reasoning*, London : Routledge, 2016.
57. Bonnefon, J.F., Girotto, V., Heimann, M., & Legrenzi, P. (2013). Can mutualistic morality predict how individuals deal with benefits they did not deserve? *Behavioral and Brain Sciences*, *36*, 83. [Commentaire sur Baumard, André & Sperber.]
  56. Bonnefon, J. F., Haigh, M., & Stewart, A. J. (2013). Utility templates for the interpretation of conditional statements. *Journal of Memory and Language*, *68*, 350–361.
  55. Bonnefon, J. F., Hopfensitz, A., & De Neys, W. (2013). The modular nature of trustworthiness detection. *Journal of Experimental Psychology : General*, *142*, 143–150.
  54. Bonnefon, J. F., & Sloman, S. A. (2013). The causal structure of utility conditionals. *Cognitive Science*, *37*, 193–209.
  53. De Neys, W., & Bonnefon, J. F. (2013). The whys and whens of individual differences in thinking biases. *Trends in Cognitive Sciences*, *17*, 172–178.
  52. De Neys, W., Hopfensitz, A., & Bonnefon, J. F. (2013). Low second-to-fourth digit ratio predicts indiscriminate social suspicion, not improved trustworthiness detection. *Biology Letters*, *9*, 20130037.
  51. Feeney, A., & Bonnefon, J. F. (2013). Politeness and honesty contribute additively to the interpretation of scalar expressions. *Journal of Language and Social Psychology*, *32*, 181-190.
  50. Heimann, M., Girotto, V., Legrenzi, P., & Bonnefon, J. F. (2013). Decision makers use norms, not cost-benefit analysis, when choosing to conceal or reveal unfair rewards. *PLoS One*, *8*, e73223.
  49. Leblois, S. & Bonnefon, J. F. (2013). People are more likely to be insincere when they are more likely to accidentally tell the truth. *Quarterly Journal of Experimental Psychology*, *66*, 1486–1492.
  48. Bonnefon, J. F., Da Silva Neves, R. M., Dubois, D., & Prade, H. (2012). Qualitative and quantitative conditions for the transitivity of perceived causation : Theoretical and experimental results. *Annals of mathematics and Artificial Intelligence*, *64*, 311–333.
  47. Bonnefon, J. F. (2012). Utility conditionals as consequential arguments : A random sampling experiment. *Thinking & Reasoning*, *18*, 379–393.
  46. Bonnefon, J. F., Girotto, V., & Legrenzi, P. (2012). The psychology of reasoning about preferences and unsequential decisions. *Synthese*, *187*, 27–41.
  45. Trémolière, B., De Neys, W., & Bonnefon, J. F. (2012). Mortality salience and morality : Thinking about death makes people less utilitarian. *Cognition*, *124*, 379–384.
  44. Bonnefon, J. F. (2011). Norms for reasoning about decisions. *Behavioral and Brain Sciences*, *34*, 249–250 [Commentaire sur Elqayam & Evans, Substracting ought from is.]
  43. Bonnefon, J. F. (2011). The doctrinal paradox, a new challenge for behavioral psychologists. *Advances in Psychological Science*, *19*, 617–623.
  42. Bonnefon, J. F., Feeney, A., & De Neys, W. (2011). The risk of polite misunderstandings. *Current Directions in Psychological Science*, *20*, 321–324.
  41. Bonnefon, J. F., & Politzer, G. (2011). Pragmatics, mental models, and one paradox of the material conditional. *Mind & Language*, *26*, 141–155.
  40. Pighin, S., & Bonnefon, J. F. (2011). Facework and uncertain reasoning in health communication. *Patient Education and Counseling*, *85*, 169–172.



39. Pighin, S., Bonnefon, J. F., & Savadori, L. (2011). Overcoming number numbness in prenatal risk communication. *Prenatal Diagnosis*, *31*, 809–813.  
— Sélectionné dans *Obstretical & Gynecological Survey*, 2011, 66, 735–736.
38. Pighin, S., Savadori, L., Barilli, E., Cremonesi, L., Ferrari, M., & Bonnefon, J. F. (2011). The ‘1 in X’ effect on the subjective assessment of medical probabilities. *Medical Decision Making*, *31*, 721–729.
37. Zhang, J., Bonnefon, J. F., & Deng, C. (2011). Zhi zai zhong guo ren de jia she si wei zhong de jue se. [On the role of zhi in Chinese counterfactual thinking.] *Acta Psychologica Sinica*, *43*, 1–10.
36. Bonnefon, J. F. (2010). Deduction from if-then personality signatures. *Thinking and Reasoning*, *16*, 157–171.
35. Bonnefon, J. F. (2010). Behavioral evidence for framing effects in the resolution of the doctrinal paradox. *Social Choice and Welfare*, *34*, 631–641.
34. Bonnefon, J. F., & Vautier, S. (2010). Modern psychometrics for the experimental psychology of reasoning. *Acta Psychologica Sinica*, *42*, 99–110.
33. Ben-Naim, J., Bonnefon, J. F., Herzig, A., Leblois, S., & Lorini, E. (2010). Computer-mediated trust in self-interested expert recommendations. *AI & Society*, *25*, 413–422.  
— Reproduit dans S. Cowley & F. Vallerie-Tourangeau (Eds.), *Cognition beyond the brain : Computation, interactivity and human artifice*, Berlin : Springer-Verlag, 2013 (2016 pour la 2<sup>e</sup> édition).
32. Rahwan, I., Madakkatel, M. I., Bonnefon, J. F., Awan, R. N., & Abdallah, S. (2010). Behavioural experiments for assessing the abstract argumentation semantics of reinstatement. *Cognitive Science*, *34*, 1483–1502.
31. Bonnefon, J. F. (2009). A theory of utility conditionals : Paralogical reasoning from decision-theoretic leakage. *Psychological Review*, *116*, 888–907.
30. Bonnefon, J. F., Feeney, A., & Villejoubert, G. (2009). When some is actually all : Scalar inferences in face-threatening contexts. *Cognition*, *112*, 249–258.
29. Bonnefon, J. F., Longin, D., & Nguyen, M. H. (2009). A logical framework for trust-related emotions. *Electronic Communications of the EASST*, *22*.
28. Demeure, V., Bonnefon, J. F., & Raufaste, É. (2009). Politeness and conditional reasoning : Interpersonal cues to the indirect suppression of deductive inferences. *Journal of Experimental Psychology : Learning, Memory, & Cognition*, *35*, 260–266.
27. Martinez, F., Bonnefon, J. F., & Hoskens, J. (2009). Active involvement, not illusory control, increases risk taking in a gambling game. *Quarterly Journal of Experimental Psychology*, *62*, 1063–1071.
26. Politzer, G., & Bonnefon, J. F. (2009). Let us not put the probabilistic cart before the uncertainty bull. *Behavioral and Brain Sciences*, *32*, 100–101. [Commentaire sur Oaksford & Chater, *Precis of ‘Bayesian Rationality’*.]
25. Bonnefon, J. F. (2008). Two routes for bipolar information processing, and a blind spot in between. *International Journal of Intelligent Systems*, *23*, 1–7.
24. Bonnefon, J. F., Da Silva Neves, R. M., Dubois, D., & Prade, H. (2008). Predicting causality ascriptions from background knowledge : Model and experimental validation. *International Journal of Approximate Reasoning*, *48*, 752–765.



23. Bonnefon, J. F., Dubois, D., Fargier, H., & Leblois, S. (2008). Qualitative heuristics for balancing the pros and cons. *Theory & Decision, 65*, 71–95.
22. Bonnefon, J. F., Eid, M., Vautier, S., & Jmel, S. (2008). A mixed Rasch model of dual-process conditional reasoning. *Quarterly Journal of Experimental Psychology, 61*, 809–824.
21. Bonnefon, J. F., & Vautier, S. (2008). Defective truth tables and falsifying cards : Two measurement models yield no evidence of an underlying fleshing-out propensity *Thinking & Reasoning, 14*, 231–243.
20. Bonnefon, J. F., & Zhang, J. (2008). The intensity of recent and distant life regrets : An integrated model and a large scale survey. *Applied Cognitive Psychology, 22*, 653–662.
19. Demeure, V., Bonnefon, J. F., & Raufaste, É. (2008). Utilitarian relevance and face-management in the interpretation of ambiguous question/request statements. *Memory & Cognition, 36*, 873–881.
18. Dubois, D., Fargier, H., & Bonnefon, J. F. (2008). On the qualitative comparison of decisions having positive and negative features. *Journal of Artificial Intelligence Research, 32*, 385–417.
17. Vautier, S., & Bonnefon, J. F. (2008). Is the above-average effect measurable at all? The validity of the self-reported happiness minus other’s perceived happiness construct. *Applied Psychological Measurement, 32*, 575–584.
16. Bonnefon, J. F. (2007). How do individuals solve the doctrinal paradox in collective decisions? An empirical investigation. *Psychological Science, 18*, 753–755.
15. Bonnefon, J. F. (2007). Reasons to act and the mental representation of consequentialist aberrations. *Behavioral and Brain Sciences, 30*, 454–455. [Commentaire sur Byrne, *Precis of ‘The Rational Imagination’*.]
14. Bonnefon, J. F., Vautier, S., & Eid, M. (2007). Modeling individual differences in contrapositive reasoning with continuous latent state and trait variables. *Personality and Individual Differences, 42*, 1403–1413.
13. Bonnefon, J. F., & Villejoubert, G. (2007). Modus Tollens, Modus Shmollens : Contrapositive reasoning and the pragmatics of negation. *Thinking & Reasoning, 13*, 207–222.
12. Bonnefon, J. F., Zhang, J., & Deng, C. (2007). L’effet des justifications sur le regret est-il direct ou indirect ? *Revue Internationale de Psychologie Sociale, 20*, 131–145.
11. Bonnefon, J. F., & Villejoubert, G. (2006). Tactful or doubtful ? Expectations of politeness explain the severity bias in the interpretation of probability phrases. *Psychological Science, 17*, 747–751.  
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## Communications non publiées

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Les communications en gris ont été données par mes co-auteur(e)s.

98. Bonnefon, J. F., Shariff, A., & Rahwan, I. (2016, août). The social dilemma of autonomous vehicles. *International Conference on Thinking*. Providence, RI.
97. Trémolière, B., De Neys, W., & Bonnefon, J. F. (2016, août). A common dual-process toolbox for research on reasoning and moral judgment. *International Conference on Thinking*. Providence, RI.
96. Sirota, M., Juanchich, M., & Bonnefon, J. F. (2016, juin). ‘1 in X’ ratios lead to medical probability overestimation. *16th Biennial European Conference of the Society for Medical Decision Making*. London, UK.
95. Awad, E., Kleiman-Weiner, M., Dsouza, S., Bonnefon, J. F., Shariff, A., Tenenbaum, J., & Rahwan, I. (2016, juin). Commission and omission decisions by autonomous vehicles in moral dilemmas. *2nd Annual International Conference on Computational Social Science*. Evanston, USA.
94. Bonnefon, J. F., Heimann, M., & Lobre-Lebraty, K. (2016, juin). Similarity in values and the perceived trustworthiness of investment funds *13<sup>e</sup> Congrès de l’Association pour le Développement de l’Enseignement et de la Recherche sur la Responsabilité Sociale de l’Entreprise*. Lyon, France.
93. De Neys, W., Hopfensitz, A., & Bonnefon, J. F. (2016, mai). Facial trustworthiness detection : blink or think?. *Workshop on the Human Face in Economics*. Toulouse, France.
92. Bonnefon, J. F., Shariff, A., & Rahwan, I. (2016, février). Experimental ethics for autonomous vehicles. *2nd IAST-IEC Joint Workshop*. Toulouse, France.

91. Bonnefon, J. F., Shariff, A., & Rahwan, I. (2015, novembre). Autonomous vehicles need experimental ethics : Are we ready for utilitarian cars? *Research Forum on Semi-autonomous Systems : Trust, Control, and Letting Go*. Melbourne, Australie.
90. **[Invitation]** Bonnefon, J. F., & Haigh, M. (2015, novembre). Eye movements track the early stages of explaining anomalous decisions. *Leading Edge Workshop : The Process of Explanation*. Champaign, USA.
89. Shariff, A., Bonnefon, J. F., & Rahwan, I. (2015, octobre). Tragedy of the Forum : Social visibility distorts moral decision-making and suppresses utilitarianism. *Workshop on Information in Networks*. New York, USA.
88. Rahwan, I., Krasnoshtan, D., Shariff, A., & Bonnefon, J. F. (2015, octobre). Analytical reasoning task reveals limits of social learning in networks. *Workshop on Information in Networks*. New York, USA.
87. Juanchich, M., Sirota, M., & Bonnefon, J. F. (2015, août). Donation determines subjective politeness (and not the other way around). *25th SPUDM Conference*. Budapest, Hungary.
86. Bonnefon, J. F., De Neys, W., & Hopfensitz, A. (2015, mars). Trustworthiness detection. *International Convention of the Association for Psychological Science*. Amsterdam, Pays-Bas.
85. Bonnefon, J. F., & De Vito, S. (2015, mars). People see each other as selfish hedonic maximizers. *International Convention of the Association for Psychological Science*. Amsterdam, Pays-Bas.
84. **[Keynote]** Bonnefon, J. F., Krasnoshtan, D., Rahwan, I., Toth, A. P., & Shariff, A. (2015, février). Cognitive and moral reflection across social networks. *Conference on Reasoning, Argumentation, and Critical Thinking Instruction*. Lund, Suède.
83. Trémolière, B., De Neys, W., & Bonnefon, J. F. (2014, juillet). The rationality of mortals : Analytical activities under Mortality Salience. *17th general meeting of the European Association of Social Psychology*. Amsterdam, Pays-Bas.
82. **[Keynote]** Bonnefon, J. F. (2014, juillet). The perils of politeness. *28th International Congress of Applied Psychology*. Paris, France.
81. Rahwan, I., Toth, A. P., Shariff, A., & Bonnefon, J. F. (2014, juin). The double effect of social networks on utilitarian dilemmas. *Shifting Attitudes : Radical Upheaval and its Legacies*. Toulouse, France.
80. Rahwan, I., Krasnoshtan, D., Shariff, A., & Bonnefon, J. F. (2014, juin). Analytical reasoning task reveals limits of social learning in networks. *Collective Intelligence Conference*. Boston, USA.
79. **[Keynote]** Bonnefon, J. F. (2014, mars). Reasoning about decisions. *Third Annual Meeting of Priority Programme SPP 1516 New Frameworks of Rationality*. Etelsen, Germany.
78. Leblois, S. & Bonnefon, J. F. (2013, July). People are more likely to lie when they are more likely to tell the truth. *6th London Reasoning Workshop*. London, UK.
77. Heimann, M. Bonnefon, J. F., & Pouget, S. (2013, juin). Laypeople's views about the acceptability of executive bonuses and compensation plans. *Fourth International Conference on Information Integration Theory and Functional Measurement*. Coimbra, Portugal.
76. Holtgraves, T. M., Dahl, E. J., & Bonnefon, J. F. (2013, mai). Dispreferred markers amplify the politeness effect on the interpretation of quantifiers. [Poster] *APS Annual Convention*. Washington, D.C., USA.

75. **[Invitation]** Bonnefon, J. F. (2013, mai). Psychologie expérimentale de la mort. *Archéologie des peuplements et des populations pré- et protohistorique*. Toulouse, France.
74. **[Keynote]** Bonnefon, J.F. (2012, août). Experiments on politeness and reasoning. *Experimental and Empirical Approaches to Politeness and Impoliteness*. Champaign, USA.
73. **[Invitation]** Bonnefon, J.F. (2012, juillet). Reasoning in an imperfect world. *International Congress of Psychology, ICP2012*. Cape Town, South Africa.
72. Bonnefon, J.F., Haigh, M., & Stewart, A.J. (2012, juillet). Utility templates for consequential arguments. *International Conference on Thinking, ICT2012*. London, UK.
71. **[Keynote]** Bonnefon, J.F. (2012, juillet). Inference from preferences. *International Conference on Thinking, ICT2012*. London, UK.
70. De Neys, W., & Bonnefon, J.F. (2012, juillet). On late divergence points and skin deep individual reasoning differences. *International Conference on Thinking, ICT2012*. London, UK.
69. Trémolière, B, De Neys, W., & Bonnefon, J. F. (2012, juillet). Mortality salience makes people less utilitarian. *International Conference on Thinking, ICT2012*. London, UK.
68. Heimann, M, Girotto, V., Legrenzi, P., & Bonnefon, J. F. (2012, juillet). Thou shalt not lie – Disclosing or concealing unfair benefits is a matter of principle not outcome maximization *International Conference on Thinking, ICT2012*. London, UK.
67. Bonnefon, J.F., Hopfensitz, A., & De Neys, W. (2012, mai). Trusting gut feelings about trust. *International Workshop on The Cognitive Foundations of Group Attitudes and Social Interaction*. Toulouse, France.
66. **[Invitation]** Bonnefon, J. F., & Sloman, S. A. (2012, mai). The causal structure of utility conditionals. *Workshop ‘How universal is causal cognition?’* Bielefeld, Allemagne.
65. Bonnefon, J. F., Haigh, M., & Stewart, A. J. (2012, mai). Utility templates for consequential argumentation. *International Workshop on Formal, Experimental and Informal Approaches to Argumentation*. Toulouse, France.
64. Trémolière, B, De Neys, W., & Bonnefon, J. F. (2012, mai). Mortality salience and morality : Thinking about death makes people less utilitarian. *Workshop Experiments on Ethical Dilemmas*. London, UK.
63. Trémolière, B, De Neys, W., & Bonnefon, J. F. (2011, septembre). Mortality salience and morality : Thinking about death makes people less utilitarian. *17th meeting of the European Society for Cognitive Psychology*. Donostia San Sebastián, Espagne.
62. Trémolière, B, De Neys, W., & Bonnefon, J. F. (2011, août). Thinking about death makes people less utilitarian. *6th London Reasoning Workshop*. Londres.
61. **[Invitation]** Bonnefon, J. F. (2011, juin). Nouveaux territoires pour les neurosciences de la rationalité. *Colloque Annuel de l’ITMO Neurosciences*. Paris.
60. Bonnefon, J. F. (2011, mai). Inferences from preferences : A random sampling experiment. *European Conference on Cognitive Science*. Sofia, Bulgarie.
59. Bonnefon, J. F., Girotto, V., & Legrenzi, P. (2010, octobre). From contract proposals to utility conditionals. *At the intersection of logic, probability and pragmatics*. Lyon, France.
58. Bonnefon, J. F. (2010, juillet). Deductive reasoning from if-then personality signatures. *5th London Reasoning Workshop*. Londres.



57. **[Invitation]** Bonnefon, J. F. (2010, juillet). How do we aggregate collective judgments that simultaneously point to inconsistent conclusions? *Rethinking Problem Solving : A Symposium on Distributed Cognition*. Kingston, Angleterre.
56. **[Keynote]** Bonnefon, J. F. (2010, juillet). Cognitive inferences from/to preferences. *9th Conference on Logic and the Foundations of Game and Decision Theory*, Toulouse, France.
55. Bonnefon, J. F., & Politzer, G. (2010, mars). Acceptable and unacceptable instances of one paradox of implication. *Toulouse Meeting on Reasoning*.
54. Pighin, S., & Bonnefon, J. F. (2010, mars). Facework and uncertain reasoning in health communication. *Toulouse Meeting on Reasoning*.
53. Pighin, S., Bonnefon, J. F., & Savadori, L. (2010, juin). Overcoming number numbness in Prenatal Risk Communication. *Annual Meeting of the Society for Risk Analysis Europe*, Londres, Angleterre.
52. Pighin, S., Bonnefon, J. F., & Savadori, L. (2010, mars). Valutazione e comunicazione dei rischi nella diagnosi prenatale. *Workshop Vedere la Decisione Migliore*. Venise, Italie.
51. Trémolière, B., Bonnefon, J. F., & De Neys, W. (2010, juillet). Mortality and rationality : Allocating executive resources for reasoning under mortality salience. *5th London Reasoning Workshop*. Londres, Angleterre.
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49. Bonnefon, J. F., Longin, D., & Nguyen, M. H. (2009, octobre). The effect of trust/distrust on social emotions : A logical approach. *Workshop on Trust, Advice, and Reputation*. Toulouse.
48. **[Keynote]** Bonnefon, J. F., Dubois, D., Fargier, H., Leblois, D., & Prade, H. (2009, octobre). Intelligence Artificielle et psychologie. *Journées d'Intelligence Artificielle Fondamentale*, Marseille, France.
47. **[Invitation]** Bonnefon, J. F. (2009, septembre). A comprehensive theory of reasoning from utility conditionals. *Workshop on Conditionals, Conditional Probability, and Conditionalization*, Leuven, Belgique.
46. Bonnefon, J. F., & Billaut, É. (2009, juillet). The rational toll and emotional benefit of reasoning to a just world. *4th London Reasoning Workshop*, Londres, Angleterre.
45. Bonnefon, J. F. (2009, juin). Conditions for the transitivity of causal chains. *International Multi-disciplinary Workshop on Causality*, Toulouse.
44. Bonnefon, J. F. (2009, avril). Contexte d'énonciation, contexte du raisonnement. *Symposium 'Quel sens pour la linguistique ?'* Toulouse.
43. Bonnefon, J. F., Dubois, D., & Fargier, H. (2009, avril). An overview of bipolar qualitative decision rules. *5th International Workshop on Preferences and Decisions*. Trento, Italie.
42. Heimann, M., Bonnefon, J. F., & Mullet, E. (2009, juin). Investissement éthique : La décision d'investir socialement responsable. *Congrès Annuel de la Société Française de Psychologie*. Toulouse.
41. Leblois, S., & Bonnefon, J. F. (2009, octobre). Strategic and non strategic effects of benevolence when advisor-advisee interests are in conflict. *Workshop on Trust, Advice, and Reputation*. Toulouse.
40. Leblois, S., & Bonnefon, J. F. (2009, juin). Le rôle de la bienveillance et des préférences dans l'interprétation des conseils vagues. [Poster] *Congrès Annuel de la Société Française de Psychologie*. Toulouse.

39. Pighin, S. & Bonnefon, J. F. (2009, décembre). Health Communication and Politeness. *Annual Meeting of the ILIKS Joint European Laboratory*. Trento, Italie.
38. Trémolière, B., Bonnefon, J. F., & Villejoubert, G. (2009, juin). Les expressions de chance : Incertitude ou politesse ? [Poster] *Congrès Annuel de la Société Française de Psychologie*. Toulouse.
37. Amgoud, L., Benferhat, S., Besnard, P., Bonnefon, J. F., Chassy, P., Cordier, M. O., Da Silva Neves, R., Demolombe, R., Dubois, D., Dupin de Saint-Cyr, F., Hilton, D. J., Kayser, D., Lévy, F., Moinard, Y., Nouioua, F., Nouioua-Boutouhami, S., Prade, H., Schwind, C., Smaoui, S. (2008, octobre). Causalité : comparons les approches. *Journées Nationales d'Intelligence Artificielle Fondamentale*. Paris.
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